STAFF REPORT ON COMPLIANCE WITH VOLUNTARY PROCUREMENT AND EMPLOYMENT CONDITIONS

4TH QUARTER, 1996 Prepared for February 20, 1997 Board Meeting

This report illustrates riverboat gaming licensees' compliance with the voluntary procurement and employment conditions proposed in their respective applications.

These conditions were proposed by each of the applicants who received licenses to conduct riverboat gaming in the State of Louisiana. The Louisiana Riverboat Economic Development and Gaming Control Act provides for fifteen riverboat casinos to operate in the State of Louisiana.

As of this date of this report, fourteen riverboat casinos are currently operating in the State of Louisiana.

The fifteenth riverboat license was surrendered by American Entertainment/Circus Circus in July 1995. The Louisiana Gaming Control Board is presently reviewing applications to reissue the fifteenth license.

This report is taken from figures reported by fourteen operating riverboats to the Louisiana Gaming Control Board for the fourth calendar quarter of 1996.

Where the application did not set forth a specific procurement or employment figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP: (Isle of Capri Casino)

Preliminary Approval: March 12, 1993 Operations commenced: April 22, 1994

A. Voluntary Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support

operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>December 31, 1996</u>

I. Employment Results:

Total	1,913
Louisiana	97.85%
Female	58.60%
Minority	61.16%

ii. Procurement Results:

Total La.	60.11%
Female	10.74%
Minority	17.33%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

2. QUEEN OF NEW ORLEANS AT THE HILTON: (Flamingo Casino)

Preliminary Approval: March 12, 1993 Operations commenced: February 10, 1994

A. <u>Voluntary Conditions:</u>

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of state or parish, whichever is greater.
- c. Hire 600 persons in riverboat and support operations upon commencement of vessel #2 operations.

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 30% of goods and services from minority owned firms.
 - c. Procure 10% of goods and services from majority female owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

December 31, 1996

I. Employment Results:

Total	762
Louisiana	99.6%
Female	50.92%
Minority	60.5%

ii. Procurement Results:

Total La. 82.46% Minority 30.9% Female 20.9%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

3. RED RIVER ENTERTAINMENT:

(Harrah's Shreveport)

Preliminary Approval: March 12, 1993 Operations commenced: April 18, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 25% of goods and services from minority owned firms.
 - c. Procure 10% of goods and services from female majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>December 31, 1996</u>

I. Employment Results:

Total 1,522 Louisiana 98.1% Female 59% Minority 60.6%

ii. Procurement Results:

Total La. 79.9% Minority 24.2% Female 27.6%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

4. PLAYERS LAKE CHARLES: (Players II)

Preliminary Approval: March 12, 1993 Operations commenced: December 8, 1994

A. Voluntary Conditions:

1. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

2. Procurement Conditions:

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (female) of goods and services from minority and female majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (female) of goods and services from minority and female majority-owned firms during post construction period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

December 31, 1996

I. Employment Results:

Total 1,113 Louisiana 97.13% Female 60% Minority 50%

ii. Procurement Results:

Total La. 71.29% Minority 11.90% Female 20.88%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

5. SHOWBOAT STAR PARTNERSHIP: (Star Casino)

Preliminary Approval: March 26, 1993 Operations commenced: October 24, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 70% Louisiana residents.
- b. Hire 25% minorities and 45% women.
- c. Hire 800 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

<u>December 31, 1996</u>

I. Employment Results:

Total 823 Louisiana 98.18% Female 50% Minority 50%

ii. Procurement Results:

Total La. 82.28% Minority 18.51% Female 32.62%

C. 1990 Statewide census results:

Minority Percentage: 34.76% Female Percentage: 51.86%

6. HORSESHOE ENTERTAINMENT: (The Horseshoe)

Preliminary Approval: March 26, 1993 Operations commenced: July 9, 1994

A. <u>Voluntary Conditions:</u>

I. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 1000 persons in riverboat and support operations.

ii. Procurement Conditions:

 a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies. b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

December 31, 1996

I. Employment Results:

Total 1,904 Louisiana 97.6% Female 54% Minority 54%

ii. Procurement Results:

Total La. 77% Minority 16% Female 2.3%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

7. LOUISIANA-I GAMING: (Boomtown Belle Casino)

Preliminary Approval: June 18, 1993 Operations commenced: August 5, 1994

A. <u>Voluntary Conditions:</u>

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 550 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

December 31, 1996

I. Employment Results:

Total	904
Louisiana	100%
Female	56.1%
Minority	35.9%

ii. Procurement Results:

Total La.	91.14%
Minority	10.36%
Female	24.23%

C. <u>1990 Statewide census results:</u>

Minority Percentage: 34.76% Female Percentage: 51.86%

8. CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES: (Belle of Baton Rouge)

Preliminary Approval: March 26, 1993 Operations commenced: September 30, 1994

A. <u>Voluntary Conditions:</u>

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
 - c. Employ 800 persons in riverboat and support operations.

ii. Procurement Conditions:

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
 - b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual ReVPFILE~1DOC6`\$